



## EXHIBIT 1 SCOPE OF USE (E300 10/06B)

ESRI, 380 New York St., Redlands, CA 92373-8100 USA • TEL 909-793-2853 • FAX 909-793-5953

The scope of use for each ESRI Software identified below is described in the applicable footnotes listed in parentheses.

### Desktop GIS

- ArcReader (1 and 20)
- ArcView (either 1, 2, or 6 and 17)
- ArcEditor (either 1 or 2, 17, and 26)
- ArcInfo (2, 17, and 26)
- ArcGIS Desktop Extensions (7)
- ArcView 3.x and Extensions (1, 7, and 17)

- NetEngine (1, 5, and 15)
- NetEngine Internet (5)

### GIS Viewers

- ArcExplorer—Java and Windows Editions (1 and 20)
- ArcGIS Explorer (1 and 20)

### Server GIS

- ArcGIS Server and Extensions
  - Workgroup (either 3, 5, or 6 and 7, 8, 9, 28, 29, 30, 32, 38, 39, and 40)
  - Enterprise (3, 4, 5, or 6 and 7, 8, 9, 27, 31, 38, 39, and 40)
- ArcIMS
  - ArcIMS and Extensions (either 3, 4, 5, or 6 and 7, 8, 10, and 31)
  - ArcIMS ArcMap Server (either 3, 4, 5, or 6 and 31)
- Tracking Server (5 and 31)
- ArcGIS Image Server and Extensions (either 4 or 5 and 7, 8, 31, 41, and 42)
- RouteMap IMS (either 3, 4, or 5 and 8, 15, and 31)

### Business GIS

- ArcGIS Business Analyst (either 1 or 2)
- ArcView Business Analyst (1)
- ArcLogistics Route (either 1 or 2 and 11)
- BusinessMAP (1)

### Cartographic Production

- Maplex (1)
- Military Overlay Editor (1)
- Production Line Tool Set (PLTS) for ArcGIS, GIS Data ReViewer, Job Tracking for ArcGIS (JTX) (either 1 or 2)

### Web Services

- ArcGIS Services (6, 25, 33, 34, and 35)
- ArcWeb Services (6, 16, 25, and 36)

### Mobile GIS

- ArcPad (1, 12, and 13)
- ArcPad Application Builder (1)
- ArcGIS Mobile ADF Application Deployments (1, 15, and 16)

### Developer GIS

- ESRI Developer Network (EDN) Software, Web Services, and Data (6, 7, 24, 25, 33, 34, 35, and 36)
- ArcGIS Engine Runtime (1, 15, and 22)
  - Extensions (7)
- MapObjects—Windows Edition (1, 14, 15, 16, and 18)
- MapObjects—Java Edition (1, 5, 8, 15, 18, and 19)
- MapObjects LT (1, 14, and 16)

### Data

- ESRI Map Data (either 1 or 5 and 23 and 37)
- Demographic Data (either 1 or 5)
  - CommunityInfo
  - Retail Marketplace
  - Consumer Expenditure
- Community Tapestry Data
  - For Appending to Customer Records (6 and 21)
  - For Area Profiles (either 1 or 2 and 21)
- Community Coder (6 and 21)
- *Sourcebook America* (1)
- Portfolio Product Suite (1)
- Globe in a Box (4, 5, and 23)

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32. No redundant Software installation is permitted.
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38. ArcGIS Server 3 D extension included with ArcGIS Server (Workgroup or Enterprise) Standard and Advanced may only be used for generating globe data cache(s), or publishing a globe document as an ArcGIS Globe Service. No other use of the ArcGIS Server 3D Extension Software is permitted with ArcGIS Server Standard. ArcGIS Server 3D Extension can be used with ArcGIS Server Advanced if the additional license fees for the 3D extension have been paid.
39. Any editing functionality included with ArcGIS Server (Workgroup or Enterprise) is permitted for use only with ArcGIS Server Advanced.

40. Geospatial Enterprise JavaBeans (EJB) provided with ArcGIS Server (Workgroup or Enterprise) are permitted for use only with ArcGIS Server Advanced.
41. ArcGIS Image Server Seamline and Orthorectification extensions, included with ArcGIS Image Server, can only be used with ArcGIS Image Server if the additional license fees for the extensions have been paid.
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## ESRI MPA PRICE LIST (E412M 11/06)

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E412M 11/06/2006

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	ArcInfo Concurrent Use License Annual Maintenance (Secondary 2-10, 12-20...)	\$1,200.00
	ArcEditor Concurrent Use License	\$5,713.00
	ArcView Concurrent Use License	\$2,857.00
	ArcGIS Spatial Analyst Concurrent Use License	\$2,040.00
	ArcGIS 3D Analyst Concurrent Use License	\$2,040.00
	ArcGIS Geostatistical Analyst Concurrent Use License	\$2,040.00
	ArcGIS Publisher Concurrent Use License	\$2,040.00
	ArcGIS Survey Analyst Concurrent Use License	\$2,040.00
	ArcGIS Tracking Analyst Concurrent Use License	\$2,040.00
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	ArcGIS Maplex Concurrent Use License	\$2,040.00
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	Secondary Maintenance for ArcGIS Spatial Analyst Concurrent Use License	\$200.00
	Primary Maintenance for ArcGIS 3D Analyst Concurrent Use License	\$500.00
	Secondary Maintenance for ArcGIS 3D Analyst Concurrent Use License	\$200.00
	Primary Maintenance for ArcGIS Geostatistical Analyst Concurrent Use License	\$500.00
	Secondary Maintenance for ArcGIS Geostatistical Analyst Concurrent Use License	\$200.00
	Primary Maintenance for ArcGIS Publisher Concurrent Use License	\$500.00
	Secondary Maintenance for ArcGIS Publisher Concurrent Use License	\$200.00
	Primary Maintenance for ArcGIS Survey Analyst Concurrent Use License	\$500.00
	Secondary Maintenance for ArcGIS Survey Analyst Concurrent Use License	\$200.00
	Primary Maintenance for ArcGIS Tracking Analyst Concurrent Use License	\$500.00
	Secondary Maintenance for ArcGIS Tracking Analyst Concurrent Use License	\$200.00
	Primary Maintenance for ArcGIS ArcScan Concurrent Use License	\$500.00
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	Secondary Maintenance for ArcGIS Maplex Concurrent Use License	\$200.00
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	Secondary Maintenance for ArcGIS Network Analyst Concurrent Use License	\$200.00
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Section	Description	Price
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	Secondary Maintenance for ArcEditor Concurrent Use License	\$1,200.00
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	Primary Maintenance Activation Fee for ArcView 3.2 License for UNIX, Core Only	\$1,050.00
	Secondary Maintenance Activation Fee for ArcView 3.2 License for UNIX, Core Only	\$750.00
	Primary Maintenance Activation Fee for ArcView 3.2 License for UNIX, Each Extension	\$750.00
	Secondary Maintenance Activation Fee for ArcView 3.2 License for UNIX, Each Extension	\$300.00
	<b>ArcGIS Upgrades</b>	
	ArcGIS ArcView Single Use License Upgrade to ArcGIS ArcView Concurrent Use License (Single use license must be on maintenance to qualify)	\$1,347.00

Section	Description	Price
	<b>Upgrade from One ArcGIS Product to Another</b>	
	Upgrade from ArcView Single Use to ArcEditor	\$4,489.00
	Upgrade from ArcView Single Use to ArcInfo	\$6,070.00
	Upgrade from ArcView Concurrent Use to ArcEditor	\$2,856.00
	Upgrade from ArcView Concurrent Use to ArcInfo	\$4,438.00
	Upgrade from ArcEditor to ArcInfo	\$1,582.00
	<b>ArcInfo 7.x, or 8.0.x Software—UNIX/Windows NT</b>	
	ArcInfo 7.x or 8.0.x Node Locked 3-Pack License Annual Maintenance (Primary 1st, 11th, 21st, 31st...)	\$4,000.00
	ArcInfo 7.x or 8.0.x Node Locked 3-Pack License Annual Maintenance (Secondary 2–10, 12–20...)	\$1,600.00
	ArcCOGO 7.x or 8.0.x Extension Floating License	\$2,040.00
	ArcCOGO 7.x or 8.0.x Extension Floating License Annual Maintenance (each) (Primary 1st, 11th, 21st, 31st...)	\$500.00
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	ArcInfo 7.x or 8.0.x ArcScan Extension Node Locked 3-Pack License Annual Maintenance (each) (Secondary 2–10, 12–20...)	\$440.00
	ArcStorm First License (3 seats) Annual Maintenance	\$500.00
	ArcStorm Additional License (each additional seat) Annual Maintenance	\$100.00
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	ArcPress for ArcView Windows/Windows NT License	\$295.00
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	<b>UNIX</b>	
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	ArcView 3.x for UNIX License Qty. 6–25 (each)	\$1,613.00
	ArcView 3.x for UNIX License Qty. 26+ (each)	\$1,433.00
	ArcView 3.x for UNIX License Primary Maintenance	\$700.00
	ArcView 3.x for UNIX License Secondary Maintenance	\$500.00
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	ArcView Network Analyst Extension for UNIX License Qty. 1–5 (each)	\$2,287.00
	ArcView Network Analyst Extension for UNIX License Qty. 6–25 (each)	\$2,101.00
	ArcView Network Analyst Extension for UNIX License Qty. 26+ (each)	\$1,910.00
	ArcView Network Analyst Extension for UNIX License Primary Maintenance	\$500.00
	ArcView Network Analyst Extension for UNIX License Secondary Maintenance	\$200.00
	ArcView Tracking Analyst Extension for UNIX License Qty. 1–5 (each)	\$2,287.00
	ArcView Tracking Analyst Extension for UNIX License Qty. 6–25 (each)	\$2,101.00
	ArcView Tracking Analyst Extension for UNIX License Qty. 26+ (each)	\$1,910.00



Section	Description	Price
	ArcView Tracking Analyst Extension for UNIX License Primary Maintenance	\$500.00
	ArcView Tracking Analyst Extension for UNIX License Secondary Maintenance	\$200.00
	ArcView Spatial Analyst Extension for UNIX License Qty. 1–5 (each)	\$2,746.00
	ArcView Spatial Analyst Extension for UNIX License Qty. 6–25 (each)	\$2,522.00
	ArcView Spatial Analyst Extension for UNIX License Qty. 26+ (each)	\$2,293.00
	ArcView Spatial Analyst Extension for UNIX License Primary Maintenance	\$500.00
	ArcView Spatial Analyst Extension for UNIX License Secondary Maintenance	\$200.00
	ArcView 3D Analyst Extension for UNIX License Qty. 1–5 (each)	\$2,746.00
	ArcView 3D Analyst Extension for UNIX License Qty. 6–25 (each)	\$2,522.00
	ArcView 3D Analyst Extension for UNIX License Qty. 26+ (each)	\$2,293.00
	ArcView 3D Analyst Extension for UNIX License Primary Maintenance	\$500.00
	ArcView 3D Analyst Extension for UNIX License Secondary Maintenance	\$200.00
	<b>Windows/Windows NT</b>	
	ArcView 3.x for Windows/Windows NT Single Use License Qty. 1–5 (each)	\$976.00
	ArcView 3.x for Windows/Windows NT Single Use License Qty. 6–25 (each)	\$878.00
	ArcView 3.x for Windows/Windows NT Single Use License Qty. 26+ (each)	\$780.00
	Primary Maintenance for ArcView 3.3 Single Use License (Core Only)	\$400.00
	Secondary Maintenance for ArcView 3.3 Single Use License (Core Only)	\$300.00
	Primary Maintenance for ArcView 3.3 Single Use License (Core plus Extensions)	\$1,000.00
	Secondary Maintenance for ArcView 3.3 Single Use License (Core plus Extensions)	\$900.00
	ArcView Network Analyst Extension for Windows/Windows NT License Qty. 1–5 (each)	\$1,371.00
	ArcView Network Analyst Extension for Windows/Windows NT License Qty. 6–25 (each)	\$1,259.00
	ArcView Network Analyst Extension for Windows/Windows NT License Qty. 26+ (each)	\$1,145.00
	ArcView Tracking Analyst Extension for Windows/Windows NT License Qty. 1–5 (each)	\$1,371.00
	ArcView Tracking Analyst Extension for Windows/Windows NT License Qty. 6–25 (each)	\$1,259.00
	ArcView Tracking Analyst Extension for Windows/Windows NT License Qty. 26+ (each)	\$1,145.00
	ArcView Spatial Analyst Extension for Windows/Windows NT Single Use License Qty. 1–5 (each)	\$2,287.00
	ArcView Spatial Analyst Extension for Windows/Windows NT Single Use License Qty. 6–25 (each)	\$2,101.00
	ArcView Spatial Analyst Extension for Windows/Windows NT Single Use License Qty. 26+ (each)	\$1,910.00
	ArcView 3D Analyst Extension for Windows/Windows NT Single Use License Qty. 1–5 (each)	\$2,287.00
	ArcView 3D Analyst Extension for Windows/Windows NT Single Use License Qty. 6–25 (each)	\$2,101.00
	ArcView 3D Analyst Extension for Windows/Windows NT Single Use License Qty. 26+ (each)	\$1,910.00
	<b>ArcView StreetMap</b>	
	ArcView StreetMap 1.x for Windows/Windows NT License (U.S. data)	\$454.00
3	<b>MapObjects</b>	
	<b>MapObjects—Windows Edition</b>	
	MapObjects—Windows Edition Stand-Alone Developer's Kit (includes MapObjects—Windows Edition and 50 Stand-Alone Deployments)	\$4,081.00
	MapObjects—Windows Edition Internet Developer Kit (includes 2 MapObjects Windows Edition Developer Licenses, 2 ArcIMS Developer Licenses, and one ArcIMS Server Deployment License for up to 2 CPUs)	\$9,793.00
	Additional MapObjects—Windows Edition Developer License	\$816.00

Section	Description	Price
	Annual Renewal of MapObjects Internet Deployment License (for licenses obtained under a discontinued program)	\$968.00
	MapObjects—Windows Limited Deployment Site License Kit	\$16,321.00
	Maintenance for MapObjects—Windows Edition Stand-Alone Developer Kit	\$1,000.00
	Maintenance for MapObjects—Windows Edition Internet Developer Kit	\$2,400.00
	Maintenance for Additional MapObjects—Windows Edition Developer License	\$200.00
	Maintenance for MapObjects—Windows Limited Deployment Site License Kit	\$3,000.00
	25-Pack Additional MapObjects—Windows Edition Stand-Alone Deployments	\$2,040.00
	<b>MapObjects LT</b>	
	MapObjects LT Web Download License	\$339.00
	<b>MapObjects—Java Edition</b>	
	MapObjects—Java Edition Stand-Alone Developer Kit (includes MapObjects—Java Edition Developer License and 50 Stand-Alone Deployment Licenses)	\$4,081.00
	MapObjects—Java Edition Internet Developer Kit (Includes 2 MapObjects Java Edition Developer License and Deployment License for one Server with up to two CPUs)	\$6,121.00
	Additional MapObjects—Java Edition Developer License	\$816.00
	Additional MapObjects—Java Edition Server Deployment License for one Server with up to two CPUs	\$4,081.00
	Additional MapObjects—Java Edition CPU Deployment License	\$2,243.00
	Maintenance for MapObjects—Java Edition Stand-Alone Developer Kit	\$1,000.00
	Maintenance for MapObjects—Java Edition Internet Developer Kit	\$1,500.00
	Maintenance for Additional MapObjects—Java Edition Developer License	\$200.00
	Maintenance for Additional MapObjects—Java Edition Server Deployment License for one Server with up to two CPUs	\$1,000.00
	Maintenance for Additional MapObjects—Java Edition CPU Deployment License	\$750.00
	25-Pack Additional MapObjects—Java Edition Stand-Alone Deployments	\$2,040.00
	<b>MapObjects—Java Edition (Staging Server)</b>	
	MapObjects—Java Edition Internet Developer Kit for Staging Server (includes two MapObjects Java Edition Developer License and Deployment License for one Server with up to two CPUs)	\$3,060.00
	Additional MapObjects—Java Edition Developer Licenses for Staging Server	\$408.00
	Additional MapObjects—Java Edition Staging Server Deployment License for one Server with up to two CPUs	\$2,040.00
	Additional MapObjects—Java Edition CPU Deployment License for Staging Server	\$1,121.00
	Maintenance for MapObjects—Java Edition Internet Developer Kit for Staging Server	\$750.00
	Maintenance for Additional MapObjects—Java Edition Developer Licenses for Staging Server	\$100.00
	Maintenance for Additional MapObjects—Java Edition Staging Server Deployment License for one Server with up to two CPUs	\$500.00
	Maintenance for Additional MapObjects—Java Edition CPU Deployment License for Staging Server	\$375.00
4	<b>ArcGIS Engine</b>	
	ArcGIS Engine Developer Kit License	\$4,080.00
	Primary Maintenance for ArcGIS Engine Developer Kit License	\$3,000.00
	Additional ArcGIS Engine Developer Kit License	\$2,448.00
	Primary Maintenance for Additional ArcGIS Engine Developer Kit License	\$3,000.00
	Secondary Maintenance for Additional ArcGIS Engine Developer Kit License	\$1,500.00

Section	Description	Price
	<b>ArcGIS Engine Runtime</b>	
	Standard ArcGIS Engine Runtime License	\$408.00
	ArcGIS Engine Runtime 3D Extension License	\$816.00
	ArcGIS Engine Runtime Spatial Extension License	\$816.00
	ArcGIS Engine Runtime Enterprise Geodatabase (GDB) Update Extension License	\$816.00
	ArcGIS Engine Runtime Network Extension License	\$816.00
	Maintenance for Standard ArcGIS Engine Runtime License without Extensions	\$100.00
	Maintenance for Standard ArcGIS Engine Runtime License with Extensions	\$400.00
5	<b>ArcGIS Server</b>	
	<b>ArcGIS Server—Enterprise</b>	
	<b>Enterprise Advanced</b>	
	ArcGIS Server Enterprise Advanced (up to two sockets—maximum two cores per socket)	\$32,643.00
	Annual Maintenance ArcGIS Server Enterprise Advanced (up to two sockets—maximum two cores per socket)	\$10,000.00
	ArcGIS Server Enterprise Advanced (additional sockets—maximum two cores per socket)	\$16,322.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Additional Sockets (maximum two cores per socket)	\$5,000.00
	ArcGIS Server Enterprise Advanced (up to two sockets—maximum four cores per socket)	\$65,286.00
	Annual Maintenance ArcGIS Server Enterprise Advanced (up to two sockets—maximum four cores per socket)	\$20,000.00
	ArcGIS Server Enterprise Advanced Additional Sockets (maximum four cores per socket)	\$32,643.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Additional Sockets (maximum four cores per socket)	\$10,000.00
	<b>Enterprise Standard</b>	
	ArcGIS Server Enterprise Standard (up to two sockets—maximum two cores per socket)	\$16,322.00
	Annual Maintenance ArcGIS Server Enterprise Standard (up to two sockets—maximum two cores per socket)	\$5,000.00
	ArcGIS Server Enterprise Standard Additional Sockets (maximum two cores per socket)	\$8,160.00
	Annual Maintenance ArcGIS Server Enterprise Standard Additional Sockets (maximum two cores per socket)	\$2,500.00
	ArcGIS Server Enterprise Standard (up to two sockets—maximum four cores per socket)	\$32,643.00
	Annual Maintenance ArcGIS Server Enterprise Standard (up to two sockets—maximum four cores per socket)	\$10,000.00
	ArcGIS Server Enterprise Standard Additional Sockets (maximum four cores per socket)	\$16,322.00
	Annual Maintenance ArcGIS Server Enterprise Standard Additional Sockets (maximum four cores per socket)	\$5,000.00
	<b>Enterprise Basic</b>	
	ArcGIS Server Enterprise Basic (up to two sockets—maximum two cores per socket)	\$8,160.00
	Annual Maintenance ArcGIS Server Enterprise Basic (up to two sockets—maximum two cores per socket)	\$3,000.00
	ArcGIS Server Enterprise Basic Additional Sockets (maximum two cores per socket)	\$4,080.00
	Annual Maintenance ArcGIS Server Enterprise Basic Additional Sockets (maximum two cores per socket)	\$1,500.00
	ArcGIS Server Enterprise Basic (up to two sockets—maximum four cores per socket)	\$16,322.00
	Annual Maintenance ArcGIS Server Enterprise Basic (up to two sockets—maximum four cores per socket)	\$6,000.00
	ArcGIS Server Enterprise Basic Additional Sockets (maximum four cores per socket)	\$8,160.00
	Annual Maintenance ArcGIS Server Enterprise Basic Additional Sockets (maximum four cores per socket)	\$3,000.00

Section	Description	Price
	<b>Workgroup</b>	
	ArcGIS Server Workgroup Advanced (single socket—maximum two cores per socket)	\$16,322.00
	Annual Maintenance ArcGIS Server Workgroup Advanced (single socket—maximum two cores per socket)	\$5,000.00
	Workgroup Standard Single Socket (maximum two cores per socket)	\$8,160.00
	Annual Maintenance Workgroup Standard Single Socket (maximum two cores per socket)	\$2,500.00
	Workgroup Basic Single Socket (maximum two cores per socket)	\$4,080.00
	Annual Maintenance Workgroup Basic Single Socket (maximum two cores per socket)	\$1,250.00
	<b>ArcGIS Server Extensions</b>	
	ArcGIS Server Enterprise Standard Data Interoperability Extension (up to two sockets—maximum two cores/socket)	\$8,160.00
	ArcGIS Server Enterprise Advanced Data Interoperability Extension (up to two sockets—maximum two cores/socket)	\$8,160.00
	Annual Maintenance ArcGIS Server Enterprise Standard Data Interoperability Extension (up to two sockets—maximum two cores/socket)	\$2,500.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Data Interoperability Extension (up to two sockets—maximum two cores/socket)	\$2,500.00
	ArcGIS Server Enterprise Standard Network Extension (up to two sockets—maximum two cores/socket)	\$8,160.00
	ArcGIS Server Enterprise Advanced Network Extension (up to two sockets—maximum two cores/socket)	\$8,160.00
	Annual Maintenance ArcGIS Server Enterprise Standard Network Extension (up to two sockets—maximum two cores/socket)	\$2,500.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Network Extension (up to two sockets—maximum two cores/socket)	\$2,500.00
	ArcGIS Server Enterprise Advanced 3D Extension (up to two sockets—maximum two cores/socket)	\$8,160.00
	Annual Maintenance ArcGIS Server Enterprise Advanced 3D Extension (up to two sockets—maximum two cores/socket)	\$2,500.00
	ArcGIS Server Enterprise Advanced Spatial Extension (up to two sockets—maximum two cores/socket)	\$8,160.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Spatial Extension (up to two sockets—maximum two cores/socket)	\$2,500.00
	ArcGIS Server Enterprise Standard Data Interoperability Extension (additional sockets—maximum two cores/socket)	\$4,080.00
	ArcGIS Server Enterprise Advanced Data Interoperability Extension (additional sockets—maximum two cores/socket)	\$4,080.00
	Annual Maintenance ArcGIS Server Enterprise Standard Data Interoperability Extension (additional sockets—maximum two cores/socket)	\$1,250.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Data Interoperability Extension (additional sockets—maximum two cores/socket)	\$1,250.00
	ArcGIS Server Enterprise Standard Network Extension (additional sockets—maximum two cores/socket)	\$4,080.00
	ArcGIS Server Enterprise Advanced Network Extension (additional sockets—maximum two cores/socket)	\$4,080.00
	Annual Maintenance ArcGIS Server Enterprise Standard Network Extension (additional sockets—maximum two cores/socket)	\$1,250.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Network Extension (additional sockets—maximum two cores/socket)	\$1,250.00
	ArcGIS Server Enterprise Advanced 3D Extension (additional sockets—maximum two cores/socket)	\$4,080.00

Section	Description	Price
	Annual Maintenance ArcGIS Server Enterprise Advanced 3D Extension (additional sockets—maximum two cores/socket)	\$1,250.00
	ArcGIS Server Enterprise Advanced Spatial Extension (additional sockets—maximum two cores/socket)	\$4,080.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Spatial Extension (additional sockets—maximum two cores/socket)	\$1,250.00
	ArcGIS Server Enterprise Standard Data Interoperability Extension (up to two sockets—maximum four cores/socket)	\$16,322.00
	ArcGIS Server Enterprise Advanced Data Interoperability Extension (up to two sockets—maximum four cores/socket)	\$16,322.00
	Annual Maintenance ArcGIS Server Enterprise Standard Data Interoperability Extension (up to two sockets—maximum four cores/socket)	\$5,000.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Data Interoperability Extension (up to two sockets—maximum four cores/socket)	\$5,000.00
	ArcGIS Server Enterprise Standard Network Extension (up to two sockets—maximum four cores/socket)	\$16,322.00
	ArcGIS Server Enterprise Advanced Network Extension (up to two sockets—maximum four cores/socket)	\$16,322.00
	Annual Maintenance ArcGIS Server Enterprise Standard Network Extension (up to two sockets—maximum four cores/socket)	\$5,000.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Network Extension (up to two sockets—maximum four cores/socket)	\$5,000.00
	ArcGIS Server Enterprise Advanced 3D Extension (up to two sockets—maximum four cores/socket)	\$16,322.00
	Annual Maintenance ArcGIS Server Enterprise Advanced 3D Extension (up to two sockets—maximum four cores/socket)	\$5,000.00
	ArcGIS Server Enterprise Advanced Spatial Extension (up to two sockets—maximum four cores/socket)	\$16,322.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Spatial Extension (up to two sockets—maximum four cores/socket)	\$5,000.00
	ArcGIS Server Enterprise Standard Data Interoperability Extension (additional sockets—maximum four cores/socket)	\$8,160.00
	ArcGIS Server Enterprise Advanced Data Interoperability Extension (additional sockets—maximum four cores/socket)	\$8,160.00
	Annual Maintenance ArcGIS Server Enterprise Standard Data Interoperability Extension (additional sockets—maximum four cores/socket)	\$2,500.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Data Interoperability Extension (additional sockets—maximum four cores/socket)	\$2,500.00
	ArcGIS Server Enterprise Standard Network Extension (additional sockets—maximum four cores/socket)	\$8,160.00
	ArcGIS Server Enterprise Advanced Network Extension (additional sockets—maximum four cores/socket)	\$8,160.00
	Annual Maintenance ArcGIS Server Enterprise Standard Network Extension (additional sockets—maximum four cores/socket)	\$2,500.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Network Extension (additional sockets—maximum four cores/socket)	\$2,500.00
	ArcGIS Server Enterprise Advanced 3D Extension (additional sockets—maximum four cores/socket)	\$8,160.00
	Annual Maintenance ArcGIS Server Enterprise Advanced 3D Extension (additional sockets—maximum four cores/socket)	\$2,500.00

Section	Description	Price
	ArcGIS Server Enterprise Advanced Spatial Extension (additional sockets—maximum four cores/socket)	\$8,160.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Spatial Extension (additional sockets—maximum four cores/socket)	\$2,500.00
	ArcGIS Server Workgroup Standard Data Interoperability Extension (single sockets—maximum two cores/socket)	\$4,080.00
	ArcGIS Server Workgroup Advanced Data Interoperability Extension (single sockets—maximum two cores/socket)	\$4,080.00
	Annual Maintenance ArcGIS Server Workgroup Standard Data Interoperability Extension (single sockets—maximum two cores/socket)	\$1,250.00
	Annual Maintenance ArcGIS Server Workgroup Advanced Data Interoperability Extension (single sockets—maximum two cores/socket)	\$1,250.00
	ArcGIS Server Workgroup Standard Network Extension (single sockets—maximum two cores/socket)	\$4,080.00
	ArcGIS Server Workgroup Advanced Network Extension (single sockets—maximum two cores/socket)	\$4,080.00
	Annual Maintenance ArcGIS Server Workgroup Standard Network Extension (single sockets—maximum two cores/socket)	\$1,250.00
	Annual Maintenance ArcGIS Server Workgroup Advanced Network Extension (single sockets—maximum two cores/socket)	\$1,250.00
	ArcGIS Server Workgroup Advanced 3D Extension (single sockets—maximum two cores/socket)	\$4,080.00
	Annual Maintenance ArcGIS Server Workgroup Advanced 3D Extension (single sockets—maximum two cores/socket)	\$1,250.00
	ArcGIS Server Workgroup Advanced Spatial Extension (single sockets—maximum two cores/socket)	\$4,080.00
	Annual Maintenance ArcGIS Server Workgroup Advanced Spatial Extension (single sockets—maximum two cores/socket)	\$1,250.00
	ArcGIS Mobile Additional Application Deployments—25 Pack	\$2,040.00
	Annual Maintenance ArcGIS Mobile Additional Application Deployments—25 Pack	\$500.00
	<b>ArcGIS Server Upgrades</b>	
	ArcGIS Server Enterprise Basic Upgrade to Enterprise Standard Up to Two Socket Maximum Two Cores per Socket License	\$8,160.00
	ArcGIS Server Enterprise Basic Upgrade to Enterprise Advanced Up to Two socket Maximum Two Cores per Socket License	\$24,482.00
	ArcGIS Server Enterprise Standard Upgrade to Enterprise Advanced Up to Two Socket Maximum Two Cores per Socket License	\$16,322.00
	ArcGIS Server Additional Sockets Maximum Two Cores per Socket Enterprise Basic Upgrade to Enterprise Standard License	\$4,080.00
	ArcGIS Server Additional Sockets Maximum Two Cores per Socket Enterprise Basic Upgrade to Enterprise Advanced License	\$12,241.00
	ArcGIS Server Additional Sockets Maximum Two Cores per Socket Enterprise Standard Upgrade to Enterprise Advanced License	\$8,160.00
	ArcGIS Server Enterprise Basic Upgrade to Enterprise Standard Up to Two Sockets Four Cores per Socket License	\$16,322.00
	ArcGIS Server Enterprise Basic Upgrade to Enterprise Advanced Up to Two Sockets Four Cores per Socket License	\$48,965.00
	ArcGIS Server Enterprise Standard Upgrade to Enterprise Advanced Up to Two Sockets Four Cores per Socket License	\$32,643.00
	ArcGIS Server Additional Sockets Maximum Four Cores per Socket Enterprise Basic Upgrade to Enterprise Standard License	\$8,160.00

Section	Description	Price
	ArcGIS Server Additional Sockets Maximum Four Cores per Socket Enterprise Basic Upgrade to Enterprise Advanced License	\$24,482.00
	ArcGIS Server Additional Sockets Maximum Four Cores per Socket Enterprise Standard Upgrade to Enterprise Advanced License	\$16,322.00
	ArcGIS Server Workgroup Basic Upgrade to Workgroup Standard Single Socket Maximum Two Cores per Socket License	\$4,080.00
	ArcGIS Server Workgroup Basic Upgrade to Workgroup Advanced Single Socket Maximum Two Cores per Socket License	\$12,241.00
	ArcGIS Server Workgroup Standard Upgrade to Workgroup Advanced Single Socket Maximum Two Cores per Socket License	\$8,160.00
	ArcGIS Server Workgroup Basic Upgrade to Enterprise Basic Two Socket Maximum Two Cores per Socket License	\$4,080.00
	ArcGIS Server Workgroup Basic Upgrade to Enterprise Standard Two Socket Maximum Two Cores per Socket License	\$12,241.00
	ArcGIS Server Workgroup Basic Upgrade to Enterprise Advanced Two Socket Maximum Two Cores per Socket License	\$28,563.00
	ArcGIS Server Workgroup Standard upgrade to Enterprise Standard Two Socket Maximum Two Cores per Socket License	\$8,160.00
	ArcGIS Server Workgroup Standard Upgrade to Enterprise Advanced Two Socket Maximum Two Cores per Socket License	\$24,482.00
	ArcGIS Server Workgroup Advanced Upgrade to Enterprise Advanced Two Socket Maximum Two Cores per Socket License	\$16,322.00
	<b>ArcGIS Server—Enterprise (Staging Server)</b>	
	<b>Enterprise Advanced (Staging Server)</b>	
	ArcGIS Server Enterprise Advanced Staging Server (up to two sockets—maximum two cores per socket)	\$16,322.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Staging Server (up to two sockets—maximum two cores per socket)	\$5,000.00
	ArcGIS Server Enterprise Advanced Staging Server Additional Sockets (maximum two cores per socket)	\$8,160.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Staging Server Additional Sockets (maximum two cores per socket)	\$2,500.00
	ArcGIS Server Enterprise Advanced Staging Server (up to two sockets—maximum four cores per socket)	\$32,643.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Staging Server (up to two sockets—maximum four cores per socket)	\$10,000.00
	ArcGIS Server Enterprise Advanced Staging Server Additional Sockets (maximum four cores per socket)	\$16,322.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Staging Server Additional Sockets (maximum four cores per socket)	\$5,000.00
	<b>Enterprise Standard (Staging Server)</b>	
	ArcGIS Server Enterprise Standard Staging Server (up to two sockets—maximum two cores per socket)	\$8,160.00
	Annual Maintenance ArcGIS Server Enterprise Standard Staging Server (up to two sockets—maximum two cores per socket)	\$2,500.00
	ArcGIS Server Enterprise Standard Staging Server Additional Sockets (maximum two cores per socket)	\$4,080.00
	Annual Maintenance ArcGIS Server Enterprise Standard Staging Server Additional Sockets (maximum two cores per socket)	\$1,250.00
	ArcGIS Server Enterprise Standard Staging Server (up to two sockets—maximum four cores per socket)	\$16,322.00

Section	Description	Price
	Annual Maintenance ArcGIS Server Enterprise Standard Staging Server (up to two sockets—maximum four cores per socket)	\$5,000.00
	ArcGIS Server Enterprise Standard Staging Server Additional Sockets (maximum four cores per socket)	\$8,160.00
	Annual Maintenance ArcGIS Server Enterprise Standard Staging Server Additional Sockets (maximum four cores per socket)	\$2,500.00
	<b>Enterprise Basic (Staging Server)</b>	
	ArcGIS Server Enterprise Basic Staging Server (up to two sockets—maximum two cores per socket)	\$4,080.00
	Annual Maintenance ArcGIS Server Enterprise Basic Staging Server (up to two sockets—maximum two cores per socket)	\$1,500.00
	ArcGIS Server Enterprise Basic Staging Server Additional Sockets (maximum two cores per socket)	\$2,040.00
	Annual Maintenance ArcGIS Server Enterprise Basic Staging Server Additional Sockets (maximum two cores per socket)	\$750.00
	ArcGIS Server Enterprise Basic Staging Server (up to two sockets—maximum four cores per socket)	\$8,160.00
	Annual Maintenance ArcGIS Server Enterprise Basic Staging Server (up to two sockets—maximum four cores per socket)	\$3,000.00
	ArcGIS Server Enterprise Basic Staging Server Additional Sockets (maximum four cores per socket)	\$4,080.00
	Annual Maintenance ArcGIS Server Enterprise Basic Staging Server Additional Sockets (maximum four cores per socket)	\$1,500.00
	<b>ArcGIS Server Extensions (Staging Server)</b>	
	ArcGIS Server Enterprise Advanced Data Interoperability Extension Staging Server (up to two sockets—maximum two cores/socket)	\$4,080.00
	ArcGIS Server Enterprise Standard Data Interoperability Extension Staging Server (up to two sockets—maximum two cores/socket)	\$4,080.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Data Interoperability Extension Staging Server (up to two sockets—maximum two cores/socket)	\$1,250.00
	Annual Maintenance ArcGIS Server Enterprise Standard Data Interoperability Extension Staging Server (up to two sockets—maximum two cores/socket)	\$1,250.00
	ArcGIS Server Enterprise Advanced Network Extension Staging Server (up to two sockets—maximum two cores/socket)	\$4,080.00
	ArcGIS Server Enterprise Standard Network Extension Staging Server (up to two sockets—maximum two cores/socket)	\$4,080.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Network Extension Staging Server (up to two sockets—maximum two cores/socket)	\$1,250.00
	Annual Maintenance ArcGIS Server Enterprise Standard Network Extension Staging Server (up to two sockets—maximum two cores/socket)	\$1,250.00
	ArcGIS Server Enterprise Advanced 3D Extension Staging Server (up to two sockets—maximum two cores/socket)	\$4,080.00
	Annual Maintenance ArcGIS Server Enterprise Advanced 3D Extension Staging Server (up to two sockets—maximum two cores/socket)	\$1,250.00
	ArcGIS Server Enterprise Advanced Spatial Extension Staging Server (up to two sockets—maximum two cores/socket)	\$4,080.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Spatial Extension Staging Server (up to two sockets—maximum two cores/socket)	\$1,250.00
	ArcGIS Server Enterprise Advanced Data Interoperability Extension Staging Server (additional sockets—maximum two cores/socket)	\$2,040.00



Section	Description	Price
	ArcGIS Server Enterprise Standard Data Interoperability Extension Staging Server (additional sockets—maximum two cores/socket)	\$2,040.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Data Interoperability Extension Staging Server (additional sockets—maximum two cores/socket)	\$625.00
	Annual Maintenance ArcGIS Server Enterprise Standard Data Interoperability Extension Staging Server (additional sockets—maximum two cores/socket)	\$625.00
	ArcGIS Server Enterprise Advanced Network Extension Staging Server (additional sockets—maximum two cores/socket)	\$2,040.00
	ArcGIS Server Enterprise Standard Network Extension Staging Server (additional sockets—maximum two cores/socket)	\$2,040.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Network Extension Staging Server (additional sockets—maximum two cores/socket)	\$625.00
	Annual Maintenance ArcGIS Server Enterprise Standard Network Extension Staging Server (additional sockets—maximum two cores/socket)	\$625.00
	ArcGIS Server Enterprise Advanced 3D Extension Staging Server (additional sockets—maximum two cores/socket)	\$2,040.00
	Annual Maintenance ArcGIS Server Enterprise Advanced 3D Extension Staging Server (additional sockets—maximum two cores/socket)	\$625.00
	ArcGIS Server Enterprise Advanced Spatial Extension Staging Server (additional sockets—maximum two cores/socket)	\$2,040.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Spatial Extension Staging Server (additional sockets—maximum two cores/socket)	\$625.00
	ArcGIS Server Enterprise Advanced Data Interoperability Extension Staging Server (up to two sockets—maximum four cores/socket)	\$8,160.00
	ArcGIS Server Enterprise Standard Data Interoperability Extension Staging Server (up to two sockets—maximum four cores/socket)	\$8,160.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Data Interoperability Extension Staging Server (up to two sockets—maximum four cores/socket)	\$2,500.00
	Annual Maintenance ArcGIS Server Enterprise Standard Data Interoperability Extension Staging Server (up to two sockets—maximum four cores/socket)	\$2,500.00
	ArcGIS Server Enterprise Advanced Network Extension Staging Server (up to two sockets—maximum four cores/socket)	\$8,160.00
	ArcGIS Server Enterprise Standard Network Extension Staging Server (up to two sockets—maximum four cores/socket)	\$8,160.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Network Extension Staging Server (up to two sockets—maximum four cores/socket)	\$2,500.00
	Annual Maintenance ArcGIS Server Enterprise Standard Network Extension Staging Server (up to two sockets—maximum four cores/socket)	\$2,500.00
	ArcGIS Server Enterprise Advanced 3D Extension Staging Server (up to two sockets—maximum four cores/socket)	\$8,160.00
	Annual Maintenance ArcGIS Server Enterprise Advanced 3D Extension Staging Server (up to two sockets—maximum four cores/socket)	\$2,500.00
	ArcGIS Server Enterprise Advanced Spatial Extension Staging Server (up to two sockets—maximum four cores/socket)	\$8,160.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Spatial Extension Staging Server (up to two sockets—maximum four cores/socket)	\$2,500.00
	ArcGIS Server Enterprise Advanced Data Interoperability Extension Staging Server (additional sockets—maximum four cores/socket)	\$4,080.00
	ArcGIS Server Enterprise Standard Data Interoperability Extension Staging Server (additional sockets—maximum four cores/socket)	\$4,080.00

Section	Description	Price
	Annual Maintenance ArcGIS Server Enterprise Advanced Data Interoperability Extension Staging Server (additional sockets—maximum four cores/socket)	\$1,250.00
	Annual Maintenance ArcGIS Server Enterprise Standard Data Interoperability Extension Staging Server (additional sockets—maximum four cores/socket)	\$1,250.00
	ArcGIS Server Enterprise Advanced Network Extension Staging Server (additional sockets—maximum four cores/socket)	\$4,080.00
	ArcGIS Server Enterprise Standard Network Extension Staging Server (additional sockets—maximum four cores/socket)	\$4,080.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Network Extension Staging Server (additional sockets—maximum four cores/socket)	\$1,250.00
	Annual Maintenance ArcGIS Server Enterprise Standard Network Extension Staging Server (additional sockets—maximum four cores/socket)	\$1,250.00
	ArcGIS Server Enterprise Advanced 3D Extension Staging Server (additional sockets—maximum four cores/socket)	\$4,080.00
	Annual Maintenance ArcGIS Server Enterprise Advanced 3D Extension Staging Server (additional sockets—maximum four cores/socket)	\$1,250.00
	ArcGIS Server Enterprise Advanced Spatial Extension Staging Server (additional sockets—maximum four cores/socket)	\$4,080.00
	Annual Maintenance ArcGIS Server Enterprise Advanced Spatial Extension Staging Server (additional sockets—maximum four cores/socket)	\$1,250.00
	ArcGIS Server Enterprise Basic Upgrade to Enterprise Standard Up to Two Sockets Maximum Two Cores per Socket License	\$4,080.00
	ArcGIS Server Enterprise Basic Upgrade to Enterprise Advanced Up to Two Sockets Maximum Two Cores per Socket License	\$12,241.00
	ArcGIS Server Enterprise Standard Upgrade to Enterprise Advanced Up to Two Sockets Maximum Two Cores per Socket License	\$8,160.00
	ArcGIS Server Additional Sockets Maximum Two Cores per Socket Enterprise Basic Upgrade to Enterprise Standard License	\$2,040.00
	ArcGIS Server Additional Sockets Maximum Two Cores per Socket Enterprise Basic Upgrade to Enterprise Advanced License	\$6,120.00
	ArcGIS Server Additional Sockets Maximum Two Cores per Socket Enterprise Standard Upgrade to Enterprise Advanced License	\$4,080.00
	ArcGIS Server Enterprise Basic Upgrade to Enterprise Standard Up to Two Sockets Maximum Four Cores per Socket License	\$8,160.00
	ArcGIS Server Enterprise Basic Upgrade to Enterprise Advanced Up to Two Sockets Maximum Four Cores per Socket License	\$24,482.00
	ArcGIS Server Enterprise Standard Upgrade to Enterprise Advanced Up to Two Sockets Maximum Four Cores per Socket License	\$16,322.00
	ArcGIS Server Additional Sockets Maximum Four Cores per Socket Enterprise Basic Upgrade to Enterprise Standard License	\$4,080.00
	ArcGIS Server Additional Sockets Maximum Four Cores per Socket Enterprise Basic Upgrade to Enterprise Advanced License	\$12,241.00
	ArcGIS Server Additional Sockets Maximum Four Cores per Socket Enterprise Standard Upgrade to Enterprise Advanced License	\$8,160.00
6	<b>ArcSDE</b>	
	Maintenance for ArcSDE or SDE Server License with Two CPUs	\$3,000.00
	Maintenance for ArcSDE or SDE Additional Processor License	\$1,000.00
	Maintenance for ArcSDE/SDE Read and Write Server Connection License	\$150.00
	Maintenance for ArcSDE/SDE Read-Only Server Connection License	\$150.00

Section	Description	Price
7	<b>ArcSDE (Staging Server)</b>	
	Maintenance for ArcSDE Server and two CPUs for Staging Server	\$1,500.00
	Maintenance for ArcSDE Additional CPU License for Staging Server	\$500.00
	Maintenance for ArcSDE Read and Write Server Connection License for Staging Server	\$75.00
	Maintenance for ArcSDE Read-Only Server Connection License for Staging Server	\$75.00
	<b>ArcIMS</b>	
	ArcIMS Server/CPU License Internet Deployment License for one Server and two CPUs and ArcIMS Software	\$8,161.00
	ArcIMS Additional CPU License	\$4,081.00
	ArcIMS Single Use Developer License (each)	\$816.00
	ArcIMS Server/CPU Annual Maintenance	\$2,000.00
	ArcIMS Additional CPU Annual Maintenance	\$1,000.00
	ArcIMS Single Use Developer License Annual Maintenance Fee	\$200.00
	ArcIMS Small Local Government Server/CPU License for one Server and up to two CPUs	\$5,000.00
	Maintenance for ArcIMS Small Local Government Server/CPU License	\$1,500.00
	Upgrade of Small Local Government License to ArcIMS Regular Edition License	\$5,000.00
	<b>ArcIMS (Staging Server)</b>	
	ArcIMS Server/CPU Staging Server License—Internet Deployment License for one Server and two CPUs and ArcIMS Software	\$4,080.00
	ArcIMS Additional CPU Staging Server License—ArcIMS Internet Deployment License for Additional CPU on a Server Licensed for ArcIMS	\$2,040.00
	Annual Maintenance for ArcIMS Server/CPU Staging Server	\$1,000.00
	Annual Maintenance for ArcIMS Additional CPU Staging Server	\$500.00
	<b>ArcIMS ASP Commercial Use Pricing</b>	
	ArcIMS Standard Edition Server/CPU License	\$20,000.00
	ArcIMS Standard Edition Additional CPU License	\$10,000.00
	<b>ArcIMS Route Server</b>	
	ArcIMS Route Server License for one Server and two CPUs	\$2,449.00
	Annual Maintenance for ArcIMS Route Server License for one Server and two CPUs	\$600.00
	ArcIMS Route Server Additional CPU License	\$1,224.00
	Annual Maintenance for ArcIMS Route Server Additional CPU License	\$300.00
	<b>ArcIMS Route Server (Staging Server)</b>	
	ArcIMS Route Server Staging Server for one Server and two CPUs	\$1,224.00
	Annual Maintenance for ArcIMS Route Server Staging Server for one Server and two CPUs	\$300.00
	ArcIMS Route Server Additional CPU Staging Server	\$612.00
	Annual Maintenance for ArcIMS Route Server Additional CPU Staging Server	\$150.00
	<b>ArcIMS Route Server Data Options</b>	
	Data Pack—Tele Atlas North America (USA & Canada) Data License for up to 5,000,000 Transactions, Internet Use	\$10,000.00
	Data Pack—Tele Atlas North America (USA & Canada) Data License for up to 20,000,000 Transactions, Internet Use	\$25,000.00
	Data Pack—Tele Atlas North America (USA & Canada) Data License for up to 60,000,000 Transactions, Internet Use	\$75,000.00
	Data Pack—NAVTEQ North America (USA & Canada) Data License for one Server and two CPUs	\$18,000.00
	Update Fee for Data Pack—NAVTEQ North America (USA & Canada) Data License for one Server and two CPUs	\$3,600.00

Section	Description	Price
	Data Pack—NAVTEQ North America (USA & Canada) Data Additional CPU License	\$3,000.00
	Update Fee for Data Pack—NAVTEQ North America (USA & Canada) Data Additional CPU License	\$600.00
	<b>ArcIMS Data Delivery Extension</b>	
	ArcIMS Data Delivery Extension License for one Server and two CPUs	\$4,080.00
	Annual Maintenance for ArcIMS Data Delivery Extension License for one Server and two CPUs	\$1,000.00
	Additional CPU License for ArcIMS Data Delivery Extension	\$2,040.00
	Annual Maintenance for Additional CPU License for ArcIMS Data Delivery Extension	\$600.00
	<b>ArcIMS Data Delivery Extension (Staging Servers)</b>	
	ArcIMS Data Delivery Extension Staging Server License for one Server and two CPUs	\$2,040.00
	Annual Maintenance for ArcIMS Data Delivery Extension Staging Server License for one Server and two CPUs	\$500.00
	ArcIMS Data Delivery Extension Additional Staging Server CPU License	\$1,020.00
	Annual Maintenance for ArcIMS Data Delivery Extension Additional Staging Server CPU License	\$300.00
8	<b>Business Applications Software</b>	
	<b>ArcView Business Analyst</b>	
	ArcView Business Analyst Extension Software and Data License and One-Year Maintenance (per license) ESRI BIS	\$15,093.00
	ArcView Business Analyst Extension Software and Data License and One-Year Maintenance (per license) AGS	\$15,093.00
	Annual Maintenance ArcView Business Analyst Extension (per license) ESRI BIS	\$16,187.00
	Annual Maintenance ArcView Business Analyst Extension (per license) AGS	\$16,187.00
	Optional AGS Data Pack (only for ArcView Business Analyst Customers who have already purchased ArcView Business Analyst with the ESRI BIS Data Set) (per license)	\$2,500.00
	Optional ESRI BIS Data Pack (only for ArcView Business Analyst Customers who have already purchased ArcView Business Analyst with the AGS Data Set) (per license)	\$2,500.00
	Annual Maintenance for ArcView Business Analyst Optional ESRI BIS Data Pack (per license)	\$2,500.00
	Annual Maintenance for ArcView Business Analyst Optional AGS Data Pack (per license)	\$2,500.00
	<b>ArcGIS Business Analyst (Single or Concurrent Use)</b>	
	ArcGIS Business Analyst (National Dataset) Software and Data License and One Year Maintenance (per license)	\$15,093.00
	ArcGIS Business Analyst (One Region Dataset) Software and Data License and One Year Maintenance (per license)	\$11,013.00
	ArcGIS Business Analyst (One State Dataset) Software and Data License and One Year Maintenance (per license)	\$6,933.00
	ArcGIS Business Analyst Optional Segmentation Module with Two MRI Categories (National Dataset) Software License and One Year Maintenance (per license)	\$15,093.00
	ArcGIS Business Analyst Optional Segmentation Module with Two MRI Categories (One Region Dataset) Software License and One Year Maintenance (per license)	\$11,013.00
	ArcGIS Business Analyst Optional Segmentation Module with Two MRI Categories (One State Dataset) Software License and One Year Maintenance (per license)	\$6,933.00
	ArcGIS Business Analyst Optional Segmentation Module with ALL MRI Categories (National Dataset) Software License and One Year Maintenance (per license)	\$18,362.00
	ArcGIS Business Analyst Optional Segmentation Module with ALL MRI Categories (One Region Dataset) Software License and One Year Maintenance (per license)	\$13,053.00
	ArcGIS Business Analyst Optional Segmentation Module with ALL MRI Categories (One State Dataset) Software License and One Year Maintenance (per license)	\$8,079.00

Section	Description	Price
	Annual Maintenance for ArcGIS Business Analyst (National Dataset) Software License (per license)	\$16,187.00
	Annual Maintenance for ArcGIS Business Analyst (One Region Dataset) Software License and One Year Maintenance (per license)	\$11,811.00
	Annual Maintenance for ArcGIS Business Analyst (One State Dataset) Software License and One Year Maintenance (per license)	\$7,435.00
	Annual Maintenance for ArcGIS Business Analyst Optional Segmentation Module with Two MRI Categories (National Dataset) Software License (per license)	\$16,188.00
	Annual Maintenance for ArcGIS Business Analyst Optional Segmentation Module with Two MRI Categories (One Region Dataset) Software License (per license)	\$11,811.00
	Annual Maintenance for ArcGIS Business Analyst Optional Segmentation Module with Two MRI Categories (One State Dataset) Software License (per license)	\$7,435.00
	Annual Maintenance for ArcGIS Business Analyst Optional Segmentation Module with ALL MRI Categories (National Dataset) Software License (per license)	\$19,693.00
	Annual Maintenance for ArcGIS Business Analyst Optional Segmentation Module with ALL MRI Categories (One Region Dataset) Software License (per license)	\$13,999.00
	Annual Maintenance for ArcGIS Business Analyst Optional Segmentation Module with ALL MRI Categories (One State Dataset) Software License (per license)	\$8,674.00
9	<b>Tracking Server</b>	
	Tracking Server License (up to two CPUs)	\$9,672.00
	Additional Tracking Server CPU License	\$4,836.00
	Update Subscription for Tracking Server License	\$2,000.00
	Update Subscription for Additional Tracking Server CPU License	\$1,000.00
	<b>Tracking Server (Staging Servers)</b>	
	Tracking Server License (up to two CPUs) for Staging Server	\$4,836.00
	Additional Tracking Server CPU License for Staging Server	\$2,418.00
	Update Subscription for Tracking Server License (up to two CPUs) for Staging Server	\$1,000.00
	Update Subscription for Additional Tracking Server CPU License for Staging Server	\$500.00
10	<b>ArcGIS Image Server</b>	
	ArcGIS Image Server (up to two sockets—maximum two cores per socket)	\$8,160.00
	Annual Maintenance ArcGIS Image Server Staging Server (up to two sockets—maximum two cores per socket)	\$2,500.00
	ArcGIS Image Server (additional sockets—maximum two cores per socket)	\$4,080.00
	Annual Maintenance ArcGIS Image Server Staging Server (additional sockets—maximum two cores per socket)	\$1,250.00
	ArcGIS Image Server (up to two sockets—maximum four cores per socket)	\$16,322.00
	Annual Maintenance ArcGIS Image Server (up to two sockets—maximum four cores per socket)	\$5,000.00
	ArcGIS Image Server (additional sockets—maximum four cores per socket)	\$8,160.00
	Annual Maintenance ArcGIS Image Server (additional sockets—maximum four cores per socket)	\$2,500.00
	ArcGIS Image Server Orthorectification Extension (up to two sockets—maximum two cores per socket)	\$4,080.00
	Annual Maintenance ArcGIS Image Server Orthorectification Extension (up to two sockets—maximum two cores per socket)	\$1,250.00
	ArcGIS Image Server Orthorectification Extension (additional sockets—maximum two cores per socket)	\$2,040.00
	Annual Maintenance ArcGIS Image Server Orthorectification Extension (additional sockets—maximum two cores per socket)	\$625.00

Section	Description	Price
	ArcGIS Image Server Orthorectification Extension (up to two sockets—maximum four cores per socket)	\$8,160.00
	Annual Maintenance ArcGIS Image Server Orthorectification Extension (up to two sockets—maximum four cores per socket)	\$2,500.00
	ArcGIS Image Server Orthorectification Extension (additional sockets—maximum four cores per socket)	\$4,080.00
	Annual Maintenance ArcGIS Image Server Orthorectification Extension (additional sockets—maximum four cores per socket)	\$1,250.00
	ArcGIS Image Server Seamline Extension (up to two sockets—maximum two cores per socket)	\$4,080.00
	Annual Maintenance ArcGIS Image Server Seamline Extension (up to two sockets—maximum two cores per socket)	\$1,250.00
	ArcGIS Image Server Seamline Extension (additional sockets—maximum two cores per socket)	\$2,040.00
	Annual Maintenance ArcGIS Image Server Seamline Extension (additional sockets—maximum two cores per socket)	\$625.00
	ArcGIS Image Server Seamline Extension (up to two sockets—maximum four cores per socket)	\$8,160.00
	Annual Maintenance ArcGIS Image Server Seamline Extension (up to two sockets—maximum four cores per socket)	\$2,500.00
	ArcGIS Image Server Seamline Extension (additional sockets—maximum four cores per socket)	\$4,080.00
	Annual Maintenance ArcGIS Image Server Seamline Extension (additional sockets—maximum four cores per socket)	\$1,250.00
	<b>ArcGIS Image Server (Staging Server)</b>	
	ArcGIS Image Server Staging Server (up to two sockets—maximum two cores per socket)	\$4,080.00
	Annual Maintenance ArcGIS Image Server Staging Server (up to two sockets—maximum two cores per socket)	\$1,250.00
	ArcGIS Image Server Staging Server (additional sockets—maximum two cores per socket)	\$2,040.00
	Annual Maintenance ArcGIS Image Server Staging Server (additional sockets—maximum two cores per socket)	\$625.00
	ArcGIS Image Server Staging Server (up to two sockets—maximum four cores per socket)	\$8,160.00
	Annual Maintenance ArcGIS Image Server Staging Server (up to two sockets—maximum four cores per socket)	\$2,500.00
	ArcGIS Image Server Staging Server (additional sockets—maximum four cores per socket)	\$4,080.00
	Annual Maintenance ArcGIS Image Server Staging Server (additional sockets—maximum four cores per socket)	\$1,250.00
	ArcGIS Image Server Orthorectification Extension Staging Server (up to two sockets—maximum two cores per socket)	\$2,040.00
	Annual Maintenance ArcGIS Image Server Orthorectification Extension Staging Server (up to two sockets—maximum two cores per socket)	\$625.00
	ArcGIS Image Server Orthorectification Extension Staging Server (additional sockets—maximum two cores per socket)	\$1,020.00
	Annual Maintenance ArcGIS Image Server Orthorectification Extension Staging Server (additional sockets—maximum two cores per socket)	\$312.00
	ArcGIS Image Server Orthorectification Extension Staging Server (up to two sockets—maximum four cores per socket)	\$4,080.00
	Annual Maintenance ArcGIS Image Server Orthorectification Extension Staging Server (up to two sockets—maximum four cores per socket)	\$1,250.00
	ArcGIS Image Server Orthorectification Extension Staging Server (additional sockets—maximum four cores per socket)	\$2,040.00

Section	Description	Price
	Annual Maintenance ArcGIS Image Server Orthorectification Extension Staging Server (additional sockets—maximum four cores per socket)	\$625.00
	ArcGIS Image Server Seamline Extension Staging Server (up to two sockets—maximum two cores per socket)	\$2,040.00
	Annual Maintenance ArcGIS Image Server Seamline Extension Staging Server (up to two sockets—maximum two cores per socket)	\$625.00
	ArcGIS Image Server Seamline Extension Staging Server (additional sockets—maximum two cores per socket)	\$1,020.00
	Annual Maintenance ArcGIS Image Server Seamline Extension Staging Server (additional sockets—maximum two cores per socket)	\$312.00
	ArcGIS Image Server Seamline Extension Staging Server (up to two sockets—maximum four cores per socket)	\$4,080.00
	Annual Maintenance ArcGIS Image Server Seamline Extension Staging Server (up to two sockets—maximum four cores per socket)	\$1,250.00
	ArcGIS Image Server Seamline Extension Staging Server (additional sockets—maximum four cores per socket)	\$2,040.00
	Annual Maintenance ArcGIS Image Server Seamline Extension Staging Server (additional sockets—maximum four cores per socket)	\$625.00
	<b>ArcGIS Image Server Service Editor Desktop Deployment License</b>	
	ArcGIS Image Server—Service Editor Additional Service Editor Desktop Deployments	\$2,040.00
	Annual Maintenance—ArcGIS Image Server—Service Editor Additional Service Editor Desktop Deployments	\$625.00
	ArcGIS Image Server—Service Editor Additional Seamline or Orthorectification Extensions for Service Editor Desktop Deployments	\$4,080.00
	Annual Maintenance ArcGIS Image Server—Service Editor Additional Seamline or Orthorectification Extensions for Service Editor Desktop Deployments	\$1,250.00
11	<b>ArcLogistics Route</b>	
	ArcLogistics Route for Windows/Windows NT Single Use License (U.S. data)	\$9,792.00
	ArcLogistics Route Annual Maintenance (U.S. data)	\$2,000.00
	ArcLogistics Route Additional Service Area (U.S. data)	\$1,632.00
	ArcLogistics Route Additional Service Area (U.S. data) Annual Maintenance	\$1,000.00
	ArcLogistics Route No Data License	\$8,160.00
	ArcLogistics Route No Data License Annual Maintenance	\$1,000.00
	ArcLogistics Route for Citrix License (U.S. data) 5-Pack	\$24,481.00
	ArcLogistics Route for Citrix License (U.S. data) 5-Pack Annual Maintenance	\$6,000.00
	ArcLogistics Route for Citrix License (U.S. data) 25-Pack	\$81,604.00
	ArcLogistics Route for Citrix License (U.S. data) 25-Pack Annual Maintenance	\$20,000.00
	ArcLogistics Route No Data License for Citrix 5-Pack	\$20,401.00
	ArcLogistics Route No Data License for Citrix 5-Pack Annual Maintenance	\$5,000.00
	ArcLogistics Route No Data License for Citrix 25-Pack	\$61,203.00
	ArcLogistics Route No Data License for Citrix 25-Pack Annual Maintenance	\$15,000.00
	ArcLogistics Route for Windows/Windows NT Single Use License (U.S. data) for Local Government	\$6,000.00
	ArcLogistics Route Annual Maintenance (U.S. data) for Local Government	\$1,600.00
	ArcLogistics Route No Data License for Local Government	\$5,000.00
	ArcLogistics Route No Data License for Local Government Annual Maintenance	\$1,000.00
	ArcLogistics Route for Citrix License (U.S. data) 3-Pack for Local Government	\$18,000.00
	ArcLogistics Route for Citrix License (U.S. data) 3-Pack for Local Government Annual Maintenance	\$3,600.00

Section	Description	Price
	ArcLogistics Route for Citrix License (U.S. data) 5-Pack for Local Government	\$24,000.00
	ArcLogistics Route for Citrix License (U.S. data) 5-Pack for Local Government Maintenance	\$6,000.00
	ArcLogistics Route for Citrix License (U.S. data) 25-Pack for Local Government	\$80,000.00
	ArcLogistics Route for Citrix Licenses (U.S. data) 25-Pack for Local Government Annual Maintenance	\$20,000.00
	ArcLogistics Route No Data License for Citrix 3-Pack for Local Government	\$15,000.00
	ArcLogistics Route No Data License for Citrix 3-Pack for Local Government Annual Maintenance	\$3,000.00
	ArcLogistics Route No Data License for Citrix 5-Pack for Local Government	\$20,000.00
	ArcLogistics Route No Data License for Citrix 5-Pack for Local Government Annual Maintenance	\$5,000.00
	ArcLogistics Route No Data License for Citrix 25-Pack for Local Government	\$60,000.00
	ArcLogistics Route No Data License for Citrix 25-Pack for Local Government Annual Maintenance	\$15,000.00
	<b>BusinessMAP</b>	
	BusinessMAP 4	\$338.00
	<b>RouteMAP IMS</b>	
	RouteMAP IMS Server/CPU License	\$2,466.00
	RouteMAP IMS Additional CPU License	\$411.00
	RouteMAP IMS Maintenance Server/CPU License	\$1,000.00
	RouteMAP IMS Maintenance for Additional CPU License	\$500.00
	RouteMAP IMS Data Pack North America Server/CPU License—Includes Data for United States, Canada, and Puerto Rico	\$5,304.00
	RouteMAP IMS Data Pack North America Additional CPU License—Data for United States, Canada, and Puerto Rico	\$408.00
	RouteMAP IMS Data Pack North America Maintenance for Server/CPU License	\$3,000.00
	RouteMAP IMS Data Pack North America Maintenance for Additional CPU License	\$500.00
12	<b>Other Software</b>	
	<b>NetEngine</b>	
	NetEngine Standard Developer Kit (incl. 1 Developer License and 10 Deployment Licenses)	\$10,201.00
	NetEngine Internet Developer Kit (incl. 2 Developer Licenses and One Deployment License for one Server with Up to two CPUs)	\$6,121.00
	Additional NetEngine Server/CPU Deployment License (Up to two CPUs)	\$4,896.00
	Additional NetEngine CPU Deployment License	\$4,080.00
	Additional NetEngine Developer License	\$2,040.00
	NetEngine Standard Deployment License (each)	\$816.00
	Annual Maintenance for NetEngine Standard Developer Kit	\$2,000.00
	Annual Maintenance for NetEngine Internet Developer Kit	\$2,000.00
	Annual Maintenance for NetEngine Additional Server/CPU Deployment License	\$1,200.00
	Annual Maintenance for Additional NetEngine CPU Deployment License	\$1,000.00
	Annual Maintenance for Additional NetEngine Developer License (each)	\$500.00
	NetEngine Annual Renewal for Network Server Deployment License (Old Program)	\$1,000.00
	<b>Maplex</b>	
	Maplex First Single Use License	\$14,507.00
	Maplex Second Single Use License	\$13,541.00
	Maplex Third Single Use License	\$11,123.00



Section	Description	Price
	Maplex Single Use License Annual Primary Maintenance	\$3,750.00
	Maplex Single Use License Annual Secondary Maintenance	\$1,500.00
	<b>PLTS for ArcGIS (Single or Concurrent Use)</b>	
	PLTS for ArcGIS Mapping Agency Solution	\$8,665.00
	Annual Maintenance for PLTS for ArcGIS Mapping Agency Solution	\$2,500.00
	PLTS for ArcGIS Nautical Solution	\$8,665.00
	Annual Maintenance for PLTS for ArcGIS Nautical Solution	\$2,500.00
	PLTS for ArcGIS Defense Solution	\$8,665.00
	Annual Maintenance for PLTS for ArcGIS Defense Solution	\$2,500.00
	PLTS for ArcGIS Aeronautical Solution	\$8,665.00
	Annual Maintenance for PLTS for ArcGIS Aeronautical Solution	\$2,500.00
	PLTS Foundation	\$4,332.00
	Annual Maintenance for PLTS Foundation	\$1,250.00
	<b>GIS Data ReViewer (Single or Concurrent Use)</b>	
	GIS Data ReViewer	\$1,616.00
	Annual Maintenance for GIS Data ReViewer	\$625.00
	Map Production System Atlas	\$2,166.00
	Annual Maintenance for Map Production System Atlas	\$625.00
	<b>ArcPad</b>	
	ArcPad Single Use License	\$404.00
	ArcPad Single Use License Technical Support	\$295.00
	ArcPad Application Builder Single Use License	\$1,224.00
	ArcPad Application Builder Primary Maintenance	\$500.00
	ArcPad Application Builder Secondary Maintenance	\$300.00
	ArcPad 5.x/6.x Upgrade to 7.x	\$145.00
	<b>ESRI Data &amp; Maps</b>	
	ESRI Data & Maps—StreetMap Pro, U.S. & Canada, Single Use per Seat License	\$3,385.00
	ESRI Data & Maps—StreetMap Pro, U.S. & Canada, Concurrent Use per Seat License	\$3,385.00
13	<b>Reserved</b>	
14	<b>ESRI Developer Network (EDN)</b>	
	Annual Subscription for ESRI Developer Network (EDN)	\$1,451.00
	DSG Support (10 calls) for ESRI Developer Network (EDN)	\$2,000.00
	Instructor-Led Training (5 days) for ESRI Developer Network (EDN)	\$2,000.00
15	<b>Software Media Kits and Hardware Keys</b>	
	Additional Install Kit for ArcGIS	\$387.00
	Additional ArcGIS Hardware Key (USB)	\$50.00
	Additional ArcGIS Hardware Key (Parallel)	\$50.00
16	<b>Developer Support Program</b>	
	ArcIMS Developers Priority Support	\$1,495.00
	ArcIMS Developers Pay-As-You-Go Support (per incident)	\$300.00
	ArcInfo Workstation Developers Priority Support	\$2,000.00
	ArcInfo Workstation Developers Pay-As-You-Go Support (per incident)	\$300.00
	ArcGIS Desktop Developers Priority Support	\$2,000.00
	ArcGIS Desktop Developers Pay-As-You-Go Support (per incident)	\$300.00
	Cross Product Plan Developers Priority Support	\$2,000.00
	Annual Premium Support Services	\$75,000.00
	Premium Support Services at an Hourly Rate—Minimum 36 Hours	\$7,500.00

Section	Description	Price
	<b>Installation Services</b>	
	ArcGIS Server Installation Service	\$3,500.00
	Tracking Server Installation and Support Service	\$20,000.00
	ArcIMS Installation Service	\$3,500.00
	ArcSDE Installation Service	\$3,500.00
	<b>Training</b>	
	ESRI Site Training per Student, per Day at ESRI Learning Centers in the USA (Price effective until 12/31/2006)	\$450.00
	ESRI Site Training per Student, per Day at ESRI Learning Centers in the USA (Price effective 01/01/2007)	\$475.00
	Client Site Training per Class, per Day (12 Students) at Client Locations in the USA (Price effective until 12/31/2006)	\$3,500.00
	Client Site Training per Class, per Day (12 Students) at Client Locations in the USA (Price effective 01/01/2007)	\$3,675.00
17	<b>Virtual Campus</b>	
	<b>Individual Courses</b>	
	ESRI Virtual Campus Training Course Pricing (1 paid modules) per seat	\$25.00
	ESRI Virtual Campus Training Course Pricing (2 paid modules) per seat	\$50.00
	ESRI Virtual Campus Training Course Pricing (3 paid modules) per seat	\$75.00
	ESRI Virtual Campus Training Course Pricing (4 paid modules) per seat	\$100.00
	ESRI Virtual Campus Training Course Pricing (5 paid modules) per seat	\$125.00
	ESRI Virtual Campus Training Course Pricing (6 paid modules) per seat	\$150.00
	ESRI Virtual Campus Training Course Pricing (7 paid modules) per seat	\$175.00
	ESRI Virtual Campus Training Course Pricing (8 paid modules) per seat	\$200.00
	ESRI Virtual Campus Training Course Pricing (9 paid modules) per seat	\$225.00
	<b>ESRI Virtual Campus Subscription Pricing</b>	
	<b>Education Subscriptions (for all Virtual Campus courses)</b>	
	Annual Premium Subscription (\$2,500 Virtual Campus Dollar Value)	\$2,250.00
	Annual Premium Subscription (\$5,000 Virtual Campus Dollar Value)	\$4,250.00
	Annual Premium Subscription (\$10,000 Virtual Campus Dollar Value)	\$7,000.00
	Annual Premium Subscription (\$50,000 Virtual Campus Dollar Value)	\$30,000.00
	Annual Premium Subscription (\$100,000 Virtual Campus Dollar Value)	\$50,000.00
	Annual Standard Subscription (\$2,500 Virtual Campus Dollar Value)	\$2,125.00
	Annual Standard Subscription (\$5,000 Virtual Campus Dollar Value)	\$4,000.00
	Annual Standard Subscription (\$10,000 Virtual Campus Dollar Value)	\$6,000.00
	Annual Standard Subscription (\$50,000 Virtual Campus Dollar Value)	\$25,000.00
	Annual Standard Subscription (\$100,000 Virtual Campus Dollar Value)	\$40,000.00
	<b>ESRI Virtual Campus Web Workshop</b>	
	ESRI Virtual Campus Web Workshop (per seat)	\$30.00

## TIME AND MATERIALS RATE SCHEDULE

*Effective January 1, 2007*

Hourly time and materials labor rates have been provided for each labor category for calendar year 2007. The hourly labor rates for services that are performed after 2007 may be escalated in an amount not to exceed seven and one-half percent (7.5%) each year. Other direct costs, such as travel, reproduction, subcontractor, telecommunication/freight, or materials, will be charged a material handling fee and invoiced.

ESRI reserves the right to provide fixed price quotations for professional services requests that require deliverables other than hours and/or are more than twenty-five thousand dollars (\$25,000). Work performed under fixed price orders will require additional terms and conditions and will be invoiced monthly based on percent complete.

### **Principal**

**Hourly Rate: \$316/Hour**

These staff members work as program directors or project advisors providing project vision, strategic consulting, and program management for all types of geographic information system (GIS) projects. They apply market/application domain expertise and have extensive experience in GIS and related technologies. Consulting activities may include strategic planning, review and oversight of requirements definition, application and database design, and system integration consulting. Management activities may include defining program requirements, establishing budgets and schedules, allocating staff and other resources, and managing and overseeing subcontractor activities. These staff members work with senior client staff and have the support of senior ESRI corporate staff to ensure successful project completion.

### **Senior Consultant**

**Hourly Rate: \$239/Hour**

These staff members work as project managers or project advisors providing strategic consulting and program management for all types of GIS projects. They apply market/application domain expertise and have extensive experience in GIS and related technologies. Consulting activities may include strategic planning, GIS workshops and seminars, requirements definition, application and database design and development, and system integration consulting. Management activities may include defining program requirements, establishing budgets and schedules, allocating staff and other resources, and managing and overseeing subcontractor activities. They design comprehensive work plans that employ structured systems methodologies, which define project deliverables, milestones, and realistic schedules.

### **Consultant**

**Hourly Rate: \$190/Hour**

These staff members provide day-to-day consulting and management of contracted projects within ESRI. They work under the guidance of senior ESRI consulting staff and support the design and implementation of defined work plans. They provide traditional consulting services and design and management support to application development projects and database conversion projects. They conduct detailed requirements interviews, document application requirements, develop logical and physical database designs using computer-aided software engineering (CASE) tools and entity-relationship (E-R) diagramming methodologies, design and develop software and database quality assurance/quality control (QA/QC) programs, and provide management oversight of daily technical activities. They work with senior consulting and technical staff to design comprehensive work plans that employ structured systems methodologies, which define project deliverables, milestones, and realistic schedules. These staff members also work with ESRI administrative staff to ensure that progress and financial reporting is provided according to contract requirements.

### **Senior Technical Designer**

**Hourly Rate: \$247/Hour**

These staff members are the senior technical staff at ESRI. They provide the overall technical vision and system architecture for large complex systems. They apply sound software engineering principles and life cycle methodologies to projects. They are actively involved in systems architecture design, application software design, database process design, and all phases of coding including conducting design and code reviews. They may serve as the principal investigator in focused studies or research and development (R&D) projects. While staff members in this category have broad technical knowledge of GIS applications and related technologies, they also provide

specific expertise in areas such as Internet applications, data warehousing, spatial analysis, and modeling. They are proficient in ESRI software languages as well as third-generation programming languages, Internet markup languages, and other technologies.

**Technical Designer**

**Hourly Rate: \$200/Hour**

GIS system/software developers design technical project plans for the implementation of application software projects and database development projects. They oversee the day-to-day technical activities of the project team and ensure that appropriate systems methodologies are employed. They design and develop QA/QC programs and oversee design and code reviews, database reviews, and other QA/QC activities throughout the project life cycle. They perform detailed software design and detailed database conversion design and are directly involved in the coding and implementation of the more complex and strategic portions of application software and database conversion projects. They are proficient in ESRI software languages as well as third-generation programming languages, Internet markup languages, and other technologies.

**Technical Analyst**

**Hourly Rate: \$155/Hour**

Staff members in this category work independently to perform software coding and write software documentation to design specifications developed by senior staff. They also design and implement data conversion procedures. These staff members also perform software and database quality control and are proficient in the coding of software and processing of digital databases. They are also proficient in ESRI software languages as well as third-generation programming languages, Internet markup languages, and other technologies.

**Database Analyst**

**Hourly Rate: \$131/Hour**

These staff members provide database development support in creating cartographic and digital data products. Areas of expertise include performing data conversion, migration, and translation activities utilizing advanced processing techniques in ArcGIS software. In addition, these staff members design and implement efficient production tools and coordinate workflow with project personnel.